



Transcend AERO|ACCESS

India's first global sales-focused
A&D accelerator program

ABOUT THE PROGRAM

Transcend AERO|ACCESS is designed to prepare revenue-stage Indian A&D; suppliers for US market entry through a structured 12-week program. Anchored around a global A&D conference in US, it combines market access strategy, compliance readiness, curated introductions, and on-ground representation to generate real sales opportunities.

PROGRAM STRUCTURE

WEEKS 1-2

US Market Entry
Strategy

WEEKS 3-4

Regulatory Readiness
& Compliance
(ITAR, EAR)

WEEKS 9-12

US Buyer
Engagement

WEEKS 5-8

The A&D Sales Playbook

WEEKS 9-12

US Buyer Engagement

This will be followed by post-event support and all participants will continue to have access to ongoing resources and support from Magnivia Ventures

ELIGIBILITY

- Post-revenue Indian A&D, aerospace, space, MRO, or dual-use technology companies with:
- Export-ready products or services
- Basic QA/QC discipline in place (e.g., AS9100 or equivalent experience)
- English-speaking sales lead/representative
- Willingness to commit to weekly sprints and gate reviews

PROGRAM FEE

USD 2900 payable upon selection to the program towards the costs and necessary resource

Contingent success fee of 5% of annual contract value enabled through the program

BREAK INTO THE US AEROSPACE & DEFENCE MARKET WITH TRANSCEND AERO | ACCESS

Contact us:
sanjay@magnivia.net

Apply at:
www.magnivia.net/transcend-aero-access

IMPORTANT DATES

Application Opens: 15th August 2025
Application Closes: 5th September 2025
Selection Notified: 10th September 2025
Cohort Kick-off: 15th September 2025
Conference in US: Early November 2025



Learning from our experience of creating India's first global accelerators in Aerospace and Defence, we've designed the program to create a real pipeline, not just a Demo Day



Abhi Anuket
Founder & Chairman,
Magnivia Ventures